

FEATURED EMPLOYER

Western Products



A progressive company focused on building relationships

with customers and employees, Western Products was established in 1948 in Fargo. Western Products was originally in the business of selling lightning rods and fire extinguishers. Today, its products include seamless steel siding, replacement windows and doors, seamless gutters, fireplaces, sunrooms and patio enclosures, Sundance Spas and Olhausen Billiards.

Western Products is a locally owned company with strong family values and deep North Dakota roots. Owners of Western Products, Mike and Peggy Bullinger, are proud to be part of the Fargo-Moorhead community because it is a great place to live and do business.

Western Products strives to be the best in our market. We want to ensure that anyone in our area looking to make an improvement to their home contacts us for a free quote on siding, windows, gutters, sunrooms or any one of the leisure products we offer whether they are ready to purchase now or in the future. We want, at the very least, the opportunity to show our potential customers what we have to offer and what sets us apart from our competitor.

Home improvements is an exciting industry to be part of. We are in an industry where we can truly make a difference in the lives of our customers by offering products and services that add value and save time, all while making life

easier. Western Products' leaders feel that the home improvement industry will continue to expand and grow and they want to be on the forefront of that growth. The Western Products team is continually looking for new and better products and opportunities where we can better serve our customers and offer even more opportunities to our employees and their families.

The combination of Western Product's progressive nature, the entrepreneurial vision of its management team, and the dedication and enthusiasm of its employees, are what steers Western Products towards its goals. We continue to develop and improve products.

After being in business for 59 years, we know and understand the importance of making each and every customer's contact with our company a positive experience. This is why we have a very strong Customer Rewards Program, where we offer both monetary discounts to our past customers on future purchases, as well as, referral fees for promoting us to friends and family.

Western Products understands the importance of creating a healthy work environment. Western Product's company philosophy is based upon a program called Gung Ho, where every employee is respected and valued and teamwork is not just useful, but necessary in order to accomplish our goal of being the best in our industry. Thanks to Western Products employees and customers for helping us to be proudly recognized as one of the largest home improvement companies in the upper Midwest.

UPCOMING EVENTS

Work Opportunity Tax Credit (WOTC) and the Workforce Investment Act (WIA)

Presented by:
Alicia Rhoads
Fargo Job Service
May 22, 2007
3 pm - 5 pm

Narcotics in the Workplace

Presented by:
Sergeant Ross Renner
Fargo Police Department
June 19, 2007
3 pm - 5 pm

WorkSmarts How to Get Along, Get Noticed and Get Ahead

Presented by:
Tim Zejdlik
Grand Forks Job Service
July 31, 2007
2 pm - 5 pm
(Special time)

All workshops are held at the Fargo Job Service Office in Room C/D at no cost to you. To RSVP or for more information contact Julie at jrostber@nd.gov or 701-239-7304.

WORKSHOPS FOR YOU

Work Opportunity Tax Credit (WOTC) and the Workforce Investment Act (WIA) Alicia Rhoads, Fargo Job Service, will review the Work Opportunity Tax Credit program, the benefits to the employer and the application process. She will also review the Workforce Investment Act. A local employer will share how easy the programs are to utilize and how to reap the benefits from these programs.

Narcotics in the Workplace Sergeant Ross Renner with the Fargo Police Department will share some signs to watch for when you suspect drug/alcohol activity in the workplace. He will review the legal responsibilities when a drug is found on work premises and discuss the supervisor's legal responsibility when an employee tells them (in confidence) that they are using.



LATEST & GREATEST LABOR MARKET INFO

Get the latest and greatest Labor Market Information. Job Service has just released three new publications. They are listed below and available at jobsnd.com or you may call the Fargo Job Service office at 239-7300 to get a hard copy sent to you.

compare their benefit options to industry-wide results as they compete for quality employees. Determining competitiveness on issues like insurance, retirement and wages can give an edge to a business looking to improve employee recruitment and retention.



[Wages for North Dakota Jobs](#)

What types of jobs exist in North Dakota?

*How does my salary compare to others in my field or area?
What is a fair wage to pay my employees?*

If you need answers to questions like these, look no further than Job Service's annual publication, *Wages for North Dakota Jobs*. This reference guide provides hourly and annual pay for nearly every job in the state along with an occupational title index to aid you in finding the best job title for your line of work.



[Benefits Guide](#)

The *Benefits Guide* offers businesses a measuring stick by which they can



[Fargo - West Fargo Area Profile](#)

The Fargo-West Fargo Area Profile is an overview of employment and wage information. There are also Area Profiles for the state, as a whole, and thirteen key local areas. Business and economic developers can use their area's profile to gauge annual economic growth, as well as draw comparisons across industries for average employment and wages, and net firm growth. These publications are packed full of data simply summarized in reference tables and charts. The appealing format makes it a quick and easy reference for business and economic decision-making. Updates will take place annually in coordination with the series' main data source; namely, Quarterly Census of Employment and Wages.

JOB SERVICE IN ACTION

Laurie Tuma, ND Division of Independent Study, attended Kathy Kulesa's Wage and Hour workshop, February 28, 2007. She shared the

comment, "Yesterday's workshop was very informative. The workshops are a great idea and a wonderful resource of information!"

Office Hours:
Monday 8am - 7pm
Tuesday - Friday 8am - 5pm

Job Service North Dakota will be closed in observance of the following holidays:

Memorial Day
May 28, 2007

Independence Day
July 4, 2007

Job Service North Dakota
1350 32nd St S
Fargo, ND 58103

Phone:
701-239-7300
1-800-247-0985

Fax:
701-239-7350

TTY Relay:
1-800-366-6888

We're on the Web!
www.jobsnd.com

This newsletter is published by Job Service North Dakota. Articles are for general information only and are not intended to provide specific advice or recommendations. E-mail addresses will not be sold or distributed. Direct any questions or concerns to your local Job Service North Dakota Customer Service Office.

To remove your name from or add your name to our mailing list please email: jroster@nd.gov

Job Service North Dakota is an equal opportunity employer/program provider. Auxiliary aids and services are available upon request to individuals with disabilities.